

TRADE FAIR AND CONFERENCE PARTNERS:



POST SHOW REPORT 2026

24-26 | 02 | 2026 POLAND, WARSAW



organizer:

warsawhvacexpo.com/en/





"First and foremost, these are well-organized trade fairs, which is not such an obvious thing at all, because there are many fairs that are organized, I would say, very spontaneously. In contrast to many well-known and highly reputable exhibition venues, the technical support here is much better...
...as staff, we are very positive about it, and it seems to me that this is money well spent."



OEM Energy
Jacek Kociński

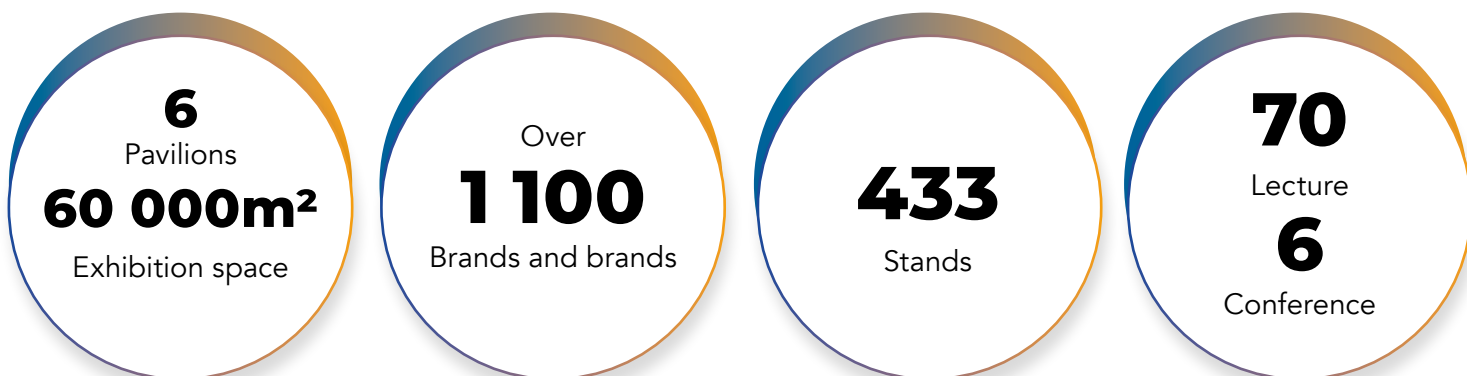


WARSAW HVAC EXPO 2026

The Warsaw HVAC Expo 2026 once again brought together the community of installers, engineers, designers, as well as manufacturers and distributors of heating, ventilation, and air conditioning systems. The event served as a dynamic platform for networking, knowledge exchange, and meaningful collaboration, enabling participants to advance their projects and investments.

This was achieved through cooperation with manufacturers and suppliers of modern HVAC systems and energy-efficiency-enhancing technologies. Participants were able to expand their professional networks to include investors, developers, designers, property managers, and industry experts. The event also provided access to innovative solutions in building automation, energy optimization, and technical infrastructure modernization. Additionally, it offered an opportunity to promote brands and technologies among thousands of visitors and representatives of industry media present at the event.

EVENT STATISTICS:



Based on the 2026 exhibitor catalog, representatives from the following countries were present at the Warsaw Hvac Expo 2026:



“The fair is a special place for us – as a distributor of air conditioning and heat pumps, we engage directly with our clients, but we also make our booth available to our clients’ customers. We consistently observe strong interest here – year after year it remains unchanged, with designers, architects, and clients coming to learn about the latest developments in the industry and discover new products.”

Haier

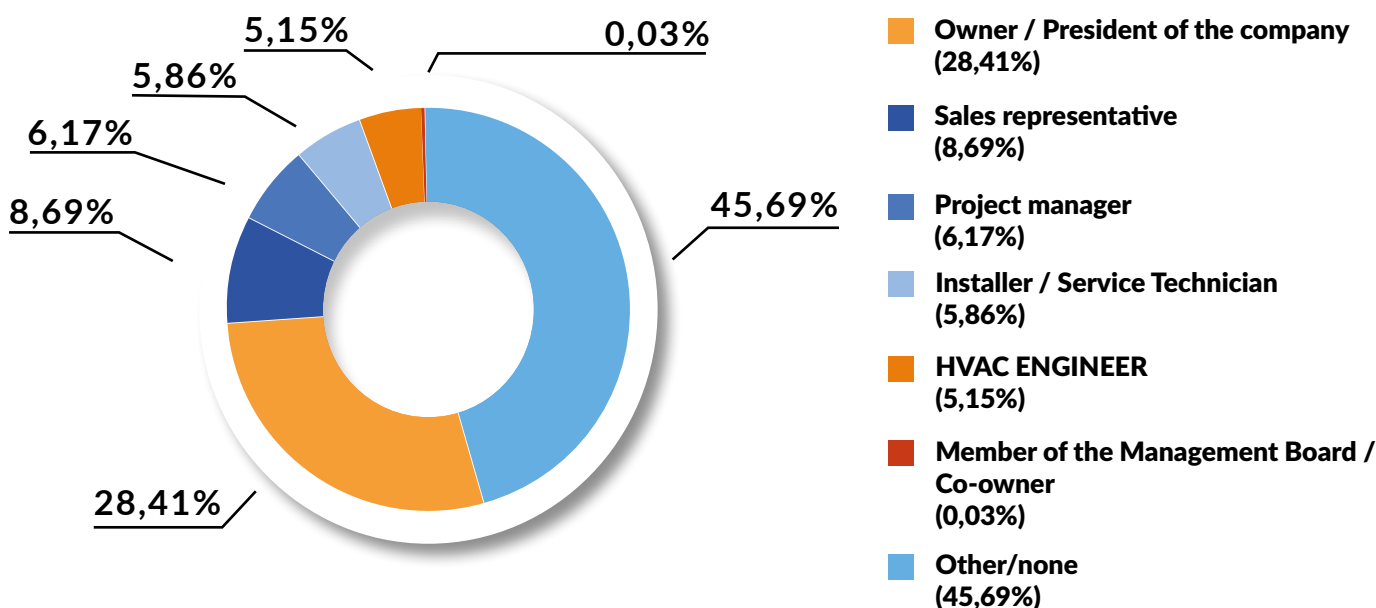
Haier AC / Refsystem Sp. z o. o.
Maciej Mach



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THE MOST IMPORTANT PROFESSIONAL FUNCTIONS PRESENT AT WARSAW HVAC EXPO 2026

The HVAC Expo attracts participants from various sectors of the HVAC industry, including ventilation, air conditioning, heating, and technologies that enhance building energy efficiency, bringing together key industry representatives in a single venue.



BRANDS PRESENT ON WARSAW HVAC EXPO 2026

TRADE FAIR AND CONFERENCE PARTNERS



EXHIBITORS



+ 290
EXHIBITORS



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WHAT OUR EXHIBITORS SAY

"We are growing and developing alongside this fair through our booth, service, and engagement. We can see the same commitment from the other side as well. We feel like a true partner of the event. Therefore, I can already say that we will be here again next year."

Clima Gold
Wojciech Bielański



"Participating in the fair created a space for meetings with industry representatives, exchanging experiences, and presenting our offer to potential business partners. We appreciate the excellent organization of the event and the efficient communication from the organizing team. The fair provided us with an opportunity to strengthen relationships with existing clients and establish new contacts, which we hope will lead to further cooperation. We also appreciate the distinction and the fair medal. This is a nice form of recognition for us."

PLUM
Adriana Bojczuk



"I always approach trade fairs as an opportunity to present our offer and, of course, to connect with clients."
"After this first day, I noticed that we really have many new clients (...) so you could say I'm discovering these fairs all over again."

IGLOTECH
Jarosław Józefowicz



83%

exhibitors again exhibited at the fair

"We saw that we could really achieve a lot here, so this year we decided to exhibit and use this opportunity to improve our relationships with installers and increase our sales even further."

"As a newcomer, the attendance at this trade show exceeded our expectations – we managed to make a lot of contacts."

NET KLIMA
Krzysztof Chmielewski



As Erkul – the exclusive importer of the Cooper&Hunter brand in Poland, we participate in the Warsaw HVAC Expo every year. It's an excellent opportunity for us to meet with partners from the HVAC industry, establish new business contacts, and deepen existing relationships. We also appreciate the opportunity to participate in lectures and panel discussions, which allow us to exchange experiences and learn about the latest trends and developments in the air conditioning and ventilation market. This year, we are particularly pleased to have received the medal for the best air conditioning and ventilation solution, which is a significant distinction and confirmation of the quality of the solutions offered by Cooper&Hunter. We would like to thank the organizers for their professional preparation of the event and the opportunity to participate in one of the most important meetings for the HVAC industry in Poland.

ERKUL
RAFAŁ PIGUŁA



VISITOR STRUCTURE

WARSAW HVAC EXPO 2026

21 010

Total number of visitors

POLAND
90%

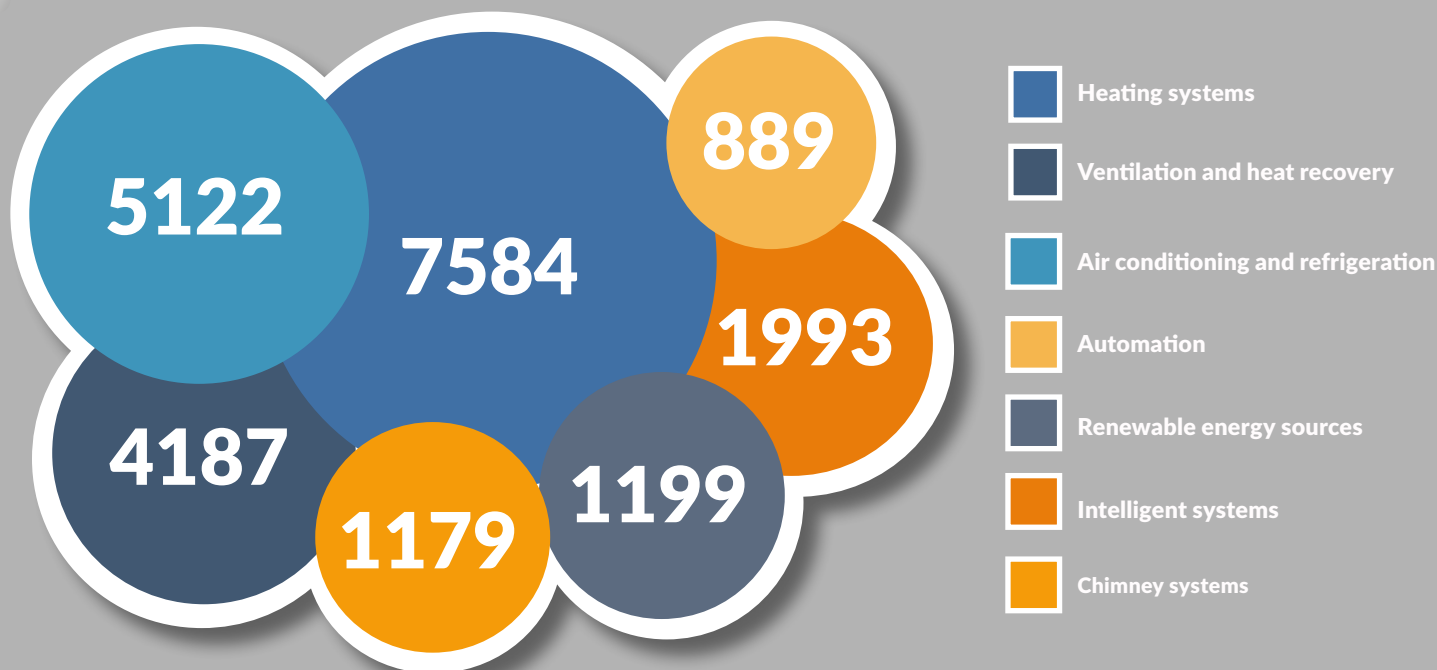
EUROPE
7%

WORLD
3%

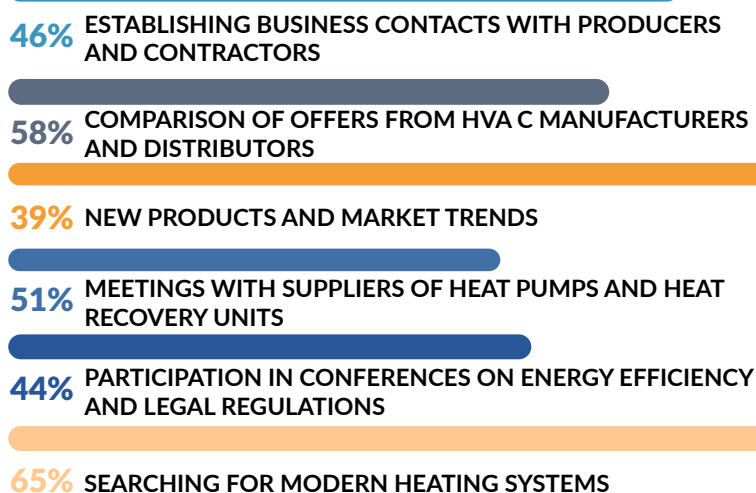
Lithuania / Czech Republic / Italy / Romania / Slovakia / Germany / Latvia / Ukraine / Estonia / United Kingdom / Belgium / Hungary / Netherlands / Moldova / Sweden / Finland / Norway / Austria / Ireland / Portugal / France / Greece / Serbia / Slovenia / Spain / Croatia / Bulgaria / Kosovo / Switzerland / Belarus / Denmark / Bosnia / Iceland / North Macedonia / Albania / Liechtenstein / Turkey

China / India / Kazakhstan / Azerbaijan / Georgia / Japan / Canada / United States / Vietnam

VISITORS' SECTOR-SPECIFIC INTERESTS



MAIN REASONS WHY OUR VISITORS PARTICIPATE:



Face-to-face meetings are a huge value of the fair – we appreciate it immensely

This year's 4th edition of the international industry event, Warsaw HVAC Expo, held in Nadarzyn from February 24–26, provided us with three intensive and highly valuable days, filled with numerous engaging meetings, discussions, and the exchange of inspiring experiences. We are delighted to have been part of this event and to have connected with such a large number of visitors.

Source: lindab-polska.pl.com



The HVAC Industry Is More Than Just Technology

Last week, we had the pleasure of participating in the 4th edition of the International Heating, Ventilation, and Air Conditioning Trade Fair – Warsaw HVAC Expo, held at the PTAK Warsaw Expo hall in Nadarzyn near Warsaw. It was three intensive days filled with inspiring conversations, business meetings, and the exchange of valuable experiences.

Source: bh-res.pl



The NORDIS Team at Warsaw HVAC Expo 2026

We invited visitors to our booth to explore the latest NORDIS solutions – efficient, reliable, and modern HVAC systems designed for both residential and commercial buildings.

Source: nordis-ac.pl



The FIREMAX Pellet Boiler with a Prestigious Award

A particular point of pride is that our FIREMAX pellet boiler received recognition in the category “Best Heating Appliance and Heat Pump.” The award was accepted on behalf of the company by our CEO, Mr. Patrik Kowalczyk.

Source: rakoczy.pl

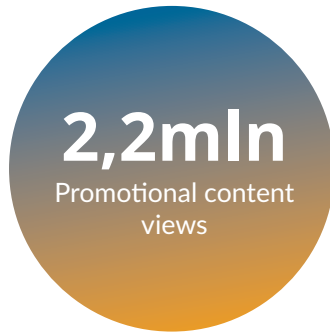


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MARKETING AND PR

We are executing an integrated marketing and PR campaign aimed at reaching key decision-makers in the packaging sector – those responsible for procurement, design, product development, and operational processes. Our activities include collaboration with industry organizations, placement of advertisements and editorial articles in leading media, targeted email campaigns, intensive online promotion, and active presence on social media and direct mail initiatives. Additionally, we are investing in advertising on Google and Facebook to maximize the event's reach and visibility.

WHAT PR CONTENT HAS BEEN PREPARED?



WE WOULD LIKE TO THANK OUR MEDIA PATRONS:



"As part of the EURO MEDIA/FACHOWE MEDIA Publishing Group, we collaborate with Ptak Warsaw Expo to support the development of key industry events. Our publications – Chłodnictwo & Klimatyzacja, Polski Instalator, Świat Szkła, and Ochrona i Bezpieczeństwo – act as media patrons and exhibitors, contributing to the success of the fairs while providing expert knowledge to visitors through professional conferences and congresses held during these events. Collaborating with Ptak Warsaw Expo and participating in the trade shows allows us to engage directly with leading companies across various industries, strengthening the position of our titles and fostering direct connections with our audience. It is also an excellent opportunity for promotion, attracting new business partners, and gaining readers."

Euro Media Sp. z o.o.
MediaFachowe Sp o.o.
Katarzyna Polesińska

CONFERENCES AND ACCOMPANYING EVENTS

IGU OZE
IZBA
GOSPODARCZA
URZĄDZEN
OZE

The HVAC Market in 2026 – Technology, Regulations, and Responsibility
Conference of the Chamber of Renewable Energy Equipment and the Polish Industry

Speakers included, among others:

Aleksandra Jurkowska – Vice President of the Chamber of Renewable Energy Equipment and the Polish Industry
Krzysztof Mulawa – Member of the Polish Parliament (Sejm RP)
Adam Nocoń – President of the Chamber of Renewable Energy Equipment and the Polish Industry
Przemysław Wdowiak – President of the Association of Green Energy Producers



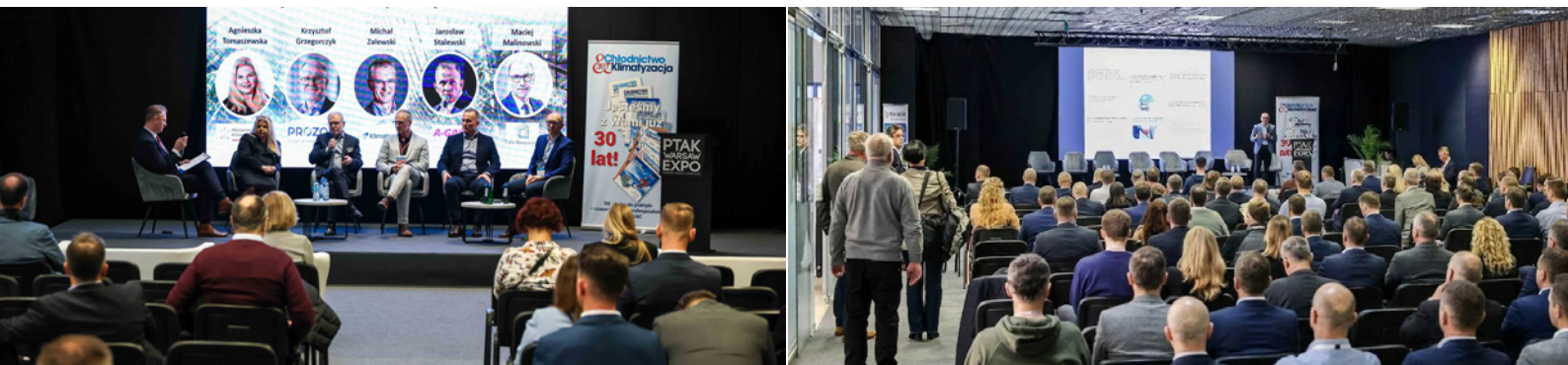
Chłodnictwo & Klimatyzacja

4th HVACR 360° Congress – Business, Trends, and Product Launches

This unique gathering of experts, company representatives, and industry decision-makers will focus on the latest trends, innovations, and challenges in HEATING, VENTILATION, and AIR CONDITIONING technologies.

Speakers included, among others:

Maciej Malinowski – Fala Renowacji, Daikin
Krystian Pyplacz – Polish Data Center Association (PLDCA)



POLSKIE STOWARZYSZENIE INSTALATORÓW WENTYLACJI

PSIW Academy – Energy Efficiency of Ventilation Systems in Energy-Efficient and Passive Buildings

Speakers included, among others:

Arch. Kamil Wiśniewski
Oskar Walczak



Akademia Budowy Domu INSTYTUT BUDOWNICTWA OPTIMALNEGO

Institute of Optimal Construction for Architects, Developers, Renovators, and Construction Companies

The Institute of Optimal Construction focuses on the research of building materials and systems, as well as the development of systems and the analysis of the properties of materials and solutions available on the market. We support industry companies in implementations, providing expertise both through conducted research and educational initiatives.

Speakers included, among others:

Dr. Eng. Rafał Dybicz
M.Sc. Eng. Andrzej Wolański
Adam Kleczewski





FIRE ZONE

The Fire Zone is a proprietary project by Świat Kominków magazine, organized in collaboration with partners at various trade events across Poland. The main goal of this initiative is to promote the fireplace industry and different forms of fire for use in homes and gardens. The project also features pellet and wood boilers, which enable heating homes using biomass – a renewable energy source.



Transformation of Thermal Energy Using Innovative Technologies

The conference will focus on the role of technology in transforming the heating sector. Participants will have the opportunity to share their experiences and learn about the latest technological solutions that support the development of this industry.



Speakers included, among others:

Tomasz Tutak – Board Member of the Polish-Swiss Chamber of Commerce
Prof. Dr. Hab. Eng. Wojciech Bujalski – Director of the Institute of Thermal Technology, Warsaw University of Technology



CONFERENCE OF THE “WOOD – POSITIVE ENERGY” SOCIAL CAMPAIGN

Presentation of the Report Findings:
Technical and Economic Analysis of the Use of Local Space Heaters in the Municipal and Residential Sector and Individual Heating
Prospects and Challenges for the Local Space Heater Industry in Poland – Establishment of the Chamber of Fireplaces and Stoves



Speakers included, among others:

Dr. Eng. Tomasz Mirowski – Institute for Mineral and Energy Economy, Polish Academy of Sciences, Kraków
Radosław Dudziński – President of the National Association of Fireplaces and Stoves



TRENDS PANEL AND EXHIBITOR PRESENTATIONS

The Trends Panel and Exhibitor Presentations is a dynamic trade fair stage where experts and brands showcase the latest industry developments and product launches. Through brief, focused presentations and demonstrations, participants gain a concentrated dose of knowledge, inspiration, and practical case studies. It is the perfect place to connect with market leaders, compare solutions, and identify potential collaboration partners.

EXCELLENCE AWARD MEDAL CEREMONY – WARSAW HVAC EXPO 2026

During WARSAW HVAC EXPO 2026 – the Heating, Ventilation, and Air Conditioning Trade Fair – a ceremonial presentation of the prestigious Excellence Award medals took place. This event was a special occasion to recognize companies that stand out for their quality, innovation, and contribution to the development of the HVAC industry in Poland and international markets.

AWARDS WERE PRESENTED IN THE FOLLOWING CATEGORIES:

- Best Heating Solution and Heat Pumps
- Best Ventilation and Air Conditioning System
- Innovations in HVAC Automation and Control
- Energy Saving and Energy Efficiency





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23-25 | 02 | 2027
POLAND, WARSAW



UFI THE GLOBAL ASSOCIATION OF THE EXHIBITION INDUSTRY

UFI is the global association of the world's leading trade show organisers and fairground owners, as well as the major national and international exhibition associations. UFI endorses Ptak Warsaw Expo as an organiser of international trade fairs.

CONTACT WITH OUR TEAM

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Social Media Channels

